

# HOUSTON DISTRICT OFFICE NEWS

October 2008

## INSIDE THIS ISSUE:

MED WEEK	2
Calendar of Events	2
Disaster Training	3
Business Assistance Ctrs	3
Winners at MALC '08	4
HDO Top Lenders	4

*SBA disaster assistance and information is available by calling SBA's Customer Service Center at (800) 659-2955, emailing [disastercustomerservice@sba.gov](mailto:disastercustomerservice@sba.gov) or visiting SBA's website at [www.sba.gov/services/disasterassistance](http://www.sba.gov/services/disasterassistance). Hearing impaired individuals may call (800) 877-8339.*

Helping small businesses  
**start, grow** and **succeed.**



## ACTING ADMINISTRATOR BARUAH TOURS GULF COAST DEVASTATION



SBA Acting Administrator Baruah (center) and SBA Director of Field Operations Center West Alfred Judd (right) visit the Disaster Recovery Center at Ellington Joint Reserve Base in Houston.

SBA Acting Administrator Sandy Baruah made a special visit to the Houston District to tour the devastation caused by Hurricane Ike. Accompanied by Alfred Judd, Director of the Disaster Field Operations Center- West, and Manuel Gonzalez, Houston District Office District Director, AA Baruah visited one of the Disaster Recovery Centers and toured some of the damaged properties caused by Hurricane Ike.



Acting Administrator Baruah and SBA staff visited a disaster damaged home caused by Hurricane Ike



Acting Administrator Baruah, Director of Field Operations Center West Al Judd, HDO District Director Manuel Gonzalez meet with DFOC West staff at the Disaster Recovery Center located at Ellington Joint Reserve Base

## UPCOMING EVENTS

### MEDWEEK 2008

National Minority Enterprise Development (MED) Week is an annual celebration in recognition of the contributions made by minority businesses to the Nation's economy. This year earmarks the 26th Annual National MED Week celebration. Houston District MED Week 2008 is scheduled for the week of October 20-25.

**Oct. 20, 2008** 6pm-8pm  
Houston Minority Business Enterprise Center (HMBEC) kick off reception and awards ceremony at Hilton UH Hotel & Conference Center, 4800 Calhoun, Ste. 207, Houston TX.

**Oct. 21, 2008** 8am-10am  
17th Annual Greater Houston Business Procurement Forum Breakfast @ Houston Community College System, 3100 Main St. & Elgin 2nd Floor Auditorium.

**Oct. 22, 2008** 9:30am  
Business Finance & Surety Bond Workshop @ Houston Business Development, Inc., 5330 Griggs Rd., Houston, TX.  
RSVP: Houston Business Development, Inc. (713) 845-2400.

**Oct. 23, 2008** 9:30am  
Free Certification Workshop

hosted by UH SBDC @ UH SBDC, 2302 Fannin, Ste. 200, Houston, TX. RSVP: [www.sbdc.uh.edu](http://www.sbdc.uh.edu) or call (713) 752-8488.

**Oct. 24, 2008** 7:30am-11am  
Chevron Educational Opportunities Forum @ Chevron Building, 4800 Furnace, Bellaire, TX.

**Oct. 25, 2008** 6:30pm-10pm  
Indo-American Chamber of Commerce Gala and Awards Banquet @ Westin Galleria Hotel, 5060 W. Alabama, Houston, TX.

---

### CALENDAR OF EVENTS

#### **Score Seminar in Houston: Starting & Running Your Own Business**

Dates: **Nov. 8, Dec. 13**

Time: 8:30am - 4:00pm

Place: Hilton Hotel Conference Center, 4800 Calhoun Rd, 2nd Floor Plaza Room, Houston, TX 77004

Fee: \$35

RSVP: 713-773-6565

#### **Score Seminar in Sugar Land: Starting & Running Your Own Business**

Date: **November 15**

Time: 9:00am-4:00pm

Place: University of Houston, Sugar Land, 14000 University Blvd., Sugar Land, TX 77479

Fee: \$25

RSVP: 281-275-3368

#### **Free SBA Loan Workshop**

Date: **Oct. 29**

Time: 2:00pm - 4:00pm

Place: UH Coastal Plains SBDC, 1900 Fifth St., Bay City, TX 77414

RSVP: 979-244-8466

#### **Free 8(a) BD, SDB & Hubzone Workshop**

Date: **December 3, 2008**

Time: 9:00am - 11:00am

Place: SBDC, 2302 Fannin St, #200 Houston, TX 77002

RSVP: 713-752-8488

## SBA DISASTER PROGRAM TRAINING

The SBA Disaster Assistance Field Operations Center West (FOC-West) have deployed personnel to the Texas Gulf Coast area to provide assistance to victims of Hurricane Ike. Disaster loan workshops, seminars, and presentations are being conducted at various townhall meetings, city, county and local organization meetings/events. In addition to the Disaster Recovery Centers and SBA Disaster Loan Outreach Centers, eight Business Assistance Centers have opened to provide a wide range of services to businesses impacted by Hurricane Ike. Representatives from the SBA, SBDC, and SCORE are available to meet with business owners at these locations. Whether you rent or own your own home, own your own business, or own a small agricultural cooperative located in a declared disaster area, and are the victim of a disaster, you may be eligible for financial assistance from the U. S. Small Business Administration (SBA). For more information about SBA's disaster program and disaster center locations visit [www.sba.gov](http://www.sba.gov).



Public Information Officer Alex Contreras from the SBA Field Operations Center West (standing left) and DD Manuel Gonzalez at disaster program training session for SCORE, SBDC, and HDO staff.



DD Manuel Gonzalez & PIO Alex Contreras made a presentation on SBA programs with a focus on the disaster loan program at the Taiwanese Innkeepers Association



PIO Alex Contreras answers questions after presenting at the Asian American Hotel Owners Association (AAHOA)

## SBA BUSINESS ASSISTANCE CENTERS

<b><u>Lake Jackson</u></b> Brazosport County BAC Brazosport College SBDC Corporate Learning Center 500 College Drive Lake Jackson, TX 77566 Mondays thru Fridays 8:00 am to 5:00 pm	<b><u>La Porte</u></b> Harris County BAC San Jacinto College SBDC Economic Alliance - Houston Port Region Building 908 West Main Street La Porte, TX 77571 Mondays thru Fridays 8:00 am to 5:00 pm	<b><u>Orange</u></b> Orange County BAC Northway Shopping Center 3737 N. 16th Street Orange, TX 77632 Mondays thru Fridays 8:00 am to 5:00 pm
<b><u>Houston</u></b> University of Houston SBDC 2302 Fannin, Ste 200 Houston, TX 77002 Mondays thru Fridays 8:00 am to 5:00 pm	<b><u>Houston</u></b> Houston SCORE Chapter 8701 S. Gessner, 12 <sup>th</sup> floor Houston, TX 77074 Mondays thru Fridays 8:00 am to 5:00 pm	<b><u>Lufkin</u></b> Angelina College SBDC 3500 S. First Lufkin, TX 75901 Mondays thru Fridays 8:00 am to 5:00 pm
<b><u>Port Arthur</u></b> Lamar State College SBDC 1401 Procter Port Arthur, TX 77641 Mondays thru Fridays 8:00 am to 5:00 pm		<b><u>Texas City</u></b> Galveston County SBDC 8419 Emmett F. Lowry Expressway Texas City, TX 77591 Mondays thru Fridays 8:00 am to 5:00 pm

## IN THE NEWS

### HOUSTON DISTRICT WINNERS AT MALC 2008

The 2008 Mid America Lenders Conference in San Antonio was a great success with over 400 attendees. JP Morgan Chase was a big winner with four Top (7a) Lender awards for Region 6, one of which was for the Houston District. Other winners for the Houston District include Houston Galveston Area Council CDC for Top 504 Lender and First Bank received the Rising Star Award. Congratulations to the winners!



Larry Conley of JP Morgan Chase  
and DD Manuel Gonzalez



James Walsh of HGAC & DD  
Manuel Gonzalez



Tim Duffy of First Bank & DD  
Manuel Gonzalez

### Houston District Office Ten Most Active Lenders (As of September 30, 2008)

<u>Bank Name</u>	Gross Approvals \$	Loan Volume
JP Morgan Chase	\$18,748,700	278
Innovative Bank (Oakland, CA)	\$3,975,000	242
Wells Fargo Bank	\$29,322,900	101
Compass Bank	\$10,339,100	100
First Bank (Creve Couer, MO)	\$16,991,400	77
Bank of America	\$1,973,300	61
Houston-Galveston CDC	\$49,186,000	59
Amegy Bank	\$9,746,200	53
CIT Small Business Lending Corp.	\$27,941,900	37
Washington Mutual Bank (CHASE)	\$1,263,100	35